



## Reliance Mutual – A Case Study of the Insurance Sector

Reliance Mutual is a global leader in the insurance sector, providing life insurance and pension services with a portfolio in excess of £1.59 billion. Established in 1911, Reliance Mutual has enjoyed success as a mutual society, fully owned by its policy holders and has been ranked in the UK's top insurance providers for the last 3-years.

The company has grown and developed over the years. Since 2003, Reliance Mutual has acquired several other insurance providers as it has sought to broaden its horizons. The IT challenges of such a

diverse and complex business, spanning multiple sites, has meant that resilience and the security of company and personal data is critical to ensure continued business growth.

Reliance Mutual has 100 independent IT users across the company and relies heavily on regular back-up and email archiving to deliver a quality IT solution to the business. In addition, the company requires enhanced web security to protect its customer's financial information.

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### The Solution:

In 2008, Reliance Mutual's IT team took the decision to virtualise their servers onto the Commensus C-VIP platform. With a physical Microsoft Exchange Server in-house, providing sufficient resource and backup were two critical components to the migration. Following extensive consultancy with the Commensus Technical Pre Sales Team, Commensus provided a donor server and migrated all of the company's email data across to the donor, whilst the physical server was still running.

The donor server was then placed into one of the Commensus London data-centres situated in Goswell Road and then geo replicated across our other facility in Acton, for increased security. Once the server had been provisioned onto the virtual platform, Reliance Mutual's IT Manager, Adrian James together with the Commensus Project

Delivery Team turned off the physical server and released the virtual resource to the company. The result was a completely smooth and successful virtualisation of the server with no downtime. Commensus also implemented a disc to disc back-up to occur every evening during user downtime.

Adrian James, IT Manager at Reliance Mutual commented, "We have been so pleased with the service we have received from Commensus over the last two years. The migration from physical to virtual was almost seamless and we have enjoyed the benefits of additional web security through the Kaspersky antivirus which Commensus also provide for us".



For further information about this case study or to receive additional information about how Commensus could help your firm, contact Nick Warlow on 020 8661 4672.

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