



New Business Sales Executive

Competitive Basic Salary plus commission, OTE £35,000 (uncapped)

Join the Internal Sales Academy here at **Commensus Plc**, a young, innovative, fast-growing vendor of leading 'Cloud IT' Services and be an integral part of the biggest change to the IT industry for decades. We are currently looking for talented IT Internal Sales Executives with a desire to be selling at the forefront of the 'Cloud' revolution for a product vendor.

Our core product, **C-VIP**, delivers enterprise class hosted services under 5 key product titles:

Hosting / Virtualisation

Managed Data Services

DR / Business Continuity

Security & Compliance

Voice / Comms

Built in partnership with HP Blade, VMware, EMC, Cisco & DoubleTake (to name a few) the **C-VIP** platform is solely owned by Commensus and puts the company in pole position for delivering 'Cloud' Services to the UK SME and corporate market.

The role is strictly new business to end users and requires ambitious, hard working individuals to find, propose and close business.

Key Role Responsibilities

To identify opportunities by cold calling to sell Commensus Products & Services

To meet KPI's in terms of activity (calling and pipeline progression)

To profile records and maintain accurate records in company CRM

To manage sales opportunities from initial contact through our defined sales processes.

To close deals & win business for the company, achieving monthly sales targets.

Full product training will be given via our Sales Academy- a nine module training program delivered over your first 2 weeks of employment, with further training available on a daily basis. For ambitious, high earners with leadership qualities there is also the opportunity to progress to team leader level within year one.

As well as being rewarded by working for an innovator in their field, all Internal Sales Executives will receive a good basic salary and fantastic commission plan as well as other incentive schemes, with amazing future earning potential in an emerging technology trend.

A range of other benefits is also included including life & critical illness cover, Private Medical Insurance and Pension.

If you have a sales background and have a real interest in the technology sector, are hard-working, ambitious and target driven, then apply now.

Email your CV with covering letter to louise.rupchand@commensus.com

Only UK based residents may apply.